

MARCH 2016 - MARCH 2017 YEAR OVER YEAR MARKET UPDATE

Price Point	Rancho Mirage		Palm Desert		Indian Wells		La Quinta	
	2016	2017	2016	2017	2016	2017	2016	2017
\$250K - \$500K	27	47	79	97	7	10	59	75
Median	359,000	353,000	350,000	349,000	420,000	389,500	340,000	350,000
Days on Mkt	115	102	98	92	199	112	123	92
\$500K - \$750K	13	22	10	21	17	4	25	45
Median	600,000	631,000	612,500	598,000	630,000	632,500	584,500	585,000
Days on Mkt	101	110	133	85	113	121	123	111
\$750 - \$1M	6	7	2	3	1	4	8	15
Median	922,500	850,000	991,500	860,000	900,000	812,500	785,000	839,000
Days on Mkt	72	169	226	82	59	114	188	87
\$1M - \$1.25M	2	5	4	1	3	2	5	9
Median	1,191,703	1,050,000	1,040,000	1,250,000	1,149,000	1,087,500	1,060,000	1,095,000
Days on Mkt	169	142	101	343	149	0	154	167
\$1.25M - \$1.5M	7	3	0	2	2	1	2	5
Median	1,375,000	1,370,324	N/A	1,280,000	1,425,000	1,495,000	1,418,500	1,440,000
Days on Mkt	56	56	N/A	193	127	111	77	175
\$1.5M - \$1.75M	5	8	0	2	2	4	3	3
Median	1,617,375	1,600,000	N/A	1,650,000	1,607,500	1,630,000	1,565,000	1,545,000
Days on Mkt	88	71	N/A	213	133	133	36	220
\$1.75M - \$2M	1	1	0	1	1	1	3	3
Median	1,900,000	1,950,000	N/A	2,000,000	1,795,000	1,850,000	1,912,500	1,925,000
Days on Mkt	109	226	N/A	87	63	120	196	47
\$2M - \$2.5M	1	2	0	1	1	1	0	1
Median	2,040,000	2,225,000	N/A	2,150,000	2,370,000	2,150,000	N/A	2,275,000
Days on Mkt	29	205	N/A	122	369	43	N/A	330
\$2.5M - \$3M	0	0	1	1	0	1	2	1
Median	N/A	N/A	2,650,000	2,700,000	N/A	2,600,000	2,925,000	3,000,000
Days on Mkt	N/A	N/A	1	179	N/A	23	119	420
\$3M & UP	0	0	0	1	0	3	1	3
Median	N/A	N/A	N/A	4,300,000	N/A	3,300,000	3,200,000	3,625,000
Days on Mkt	N/A	N/A	N/A	177	N/A	49	99	229

1ST QTR 2016 - 1ST QTR 2017 YEAR OVER YEAR MARKET UPDATE

Price Point	Rancho Mirage		Palm Desert		Indian Wells		La Quinta	
	2016	2017	2016	2017	2016	2017	2016	2017
\$250K - \$500K	58	94	171	215	18	24	131	184
Median	377,000	356,500	345,000	345,000	403,000	377,500	335,000	340,000
Days on Mkt	105	102	94	102	141	96	113	98
\$500K - \$750K	37	49	32	45	28	12	45	80
Median	615,000	625,000	579,500	585,000	627,500	590,000	615,000	600,000
Days on Mkt	115	104	133	79	114	104	121	119
\$750 - \$1M	12	15	10	12	4	14	22	38
Median	839,425	815,000	872,500	833,000	877,500	805,000	842,500	827,500
Days on Mkt	75	187	127	126	41	102	161	104
\$1M - \$1.25M	12	7	6	3	5	4	12	17
Median	1,105,000	1,035,000	1,037,500	1,240,000	1,250,000	1,087,500	1,162,500	1,165,000
Days on Mkt	111	137	89	158	103	278	110	146
\$1.25M - \$1.5M	8	8	1	8	4	3	6	11
Median	1,364,780	1,359,500	1,450,000	1,287,500	1,425,000	1,430,000	1,374,464	1,400,000
Days on Mkt	51	74	105	107	90	105	173	157
\$1.5M - \$1.75M	11	10	1	2	4	4	4	10
Median	1,650,000	1,600,000	1,525,000	1,650,000	1,637,500	1,630,000	1,617,698	1,600,000
Days on Mkt	178	72	160	213	110	133	31	102
\$1.75M - \$2M	2	1	1	3	2	2	11	3
Median	1,825,075	1,950,000	1,900,000	1,975,000	1,847,500	1,881,400	1,825,000	1,925,000
Days on Mkt	78	226	17	29	83	204	132	47
\$2M - \$2.5M	4	5	0	2	3	3	0	2
Median	2,352,500	2,204,574	N/A	2,187,500	2,170,000	2,150,000	N/A	2,293,750
Days on Mkt	72	146	N/A	297	172	31	N/A	187
\$2.5M - \$3M	0	1	1	1	0	1	3	3
Median	N/A	3,000,000	2,650,000	2,700,000	N/A	2,600,000	2,850,000	2,800,000
Days on Mkt	N/A	318	1	179	N/A	23	84	199
\$3M & UP	0	1	1	4	0	5	4	5
Median	N/A	3,150,000	5,200,000	3,875,000	N/A	3,300,000	5,537,500	3,325,000
Days on Mkt	N/A	499	6	84	N/A	48	58	195