

JANUARY 2017 - JANUARY 2018 YEAR OVER YEAR MARKET UPDATE

Price Point	Rancho Mirage		Palm Desert		Indian Wells		La Quinta	
	2017	2018	2017	2018	2017	2018	2017	2018
\$250K - \$500K	20	29	69	73	7	4	50	61
Median	327,500	397,000	339,000	342,000	400,000	425,000	338,250	345,000
Days on Mkt	98	106	106	99	86	72	90	74
\$500K - \$750K	9	18	8	30	3	4	19	16
Median	598,000	577,750	577,500	572,400	550,000	562,500	632,000	621,250
Days on Mkt	123	87	106	88	82	93	142	125
\$750 - \$1M	4	4	7	7	4	5	12	14
Median	797,000	862,500	836,000	820,000	838,750	825,000	810,000	830,000
Days on Mkt	99	47	160	106	116	129	128	84
\$1M - \$1.25M	0	2	1	1	1	0	2	6
Median	N/A	1,170,000	1,175,000	1,055,000	1,150,000	N/A	1,182,500	1,162,500
Days on Mkt	N/A	41	43	119	1043	N/A	131	47
\$1.25M - \$1.5M	2	1	2	1	1	1	3	2
Median	1,309,500	1,450,000	1,310,000	1,425,000	1,371,000	1,275,000	1,445,000	1,347,500
Days on Mkt	109	80	85	104	88	61	191	172
\$1.5M - \$1.75M	0	2	0	1	0	2	5	1
Median	N/A	1,572,500	N/A	1,675,000	N/A	1,645,000	1,700,000	1,700,000
Days on Mkt	N/A	93	N/A	52	N/A	82	42	24
\$1.75M - \$2M	0	1	0	0	0	1	0	0
Median	N/A	1,975,000	N/A	N/A	N/A	1,895,000	N/A	N/A
Days on Mkt	N/A	88	N/A	N/A	N/A	45	N/A	N/A
\$2M - \$2.5M	2	0	0	0	0	0	1	0
Median	2,290,000	N/A	N/A	N/A	N/A	N/A	2,312,500	N/A
Days on Mkt	161	N/A	N/A	N/A	N/A	N/A	43	N/A
\$2.5M - \$3M	0	2	0	0	0	2	1	2
Median	N/A	2,557,500	N/A	N/A	N/A	2,830,000	2,785,000	2,860,000
Days on Mkt	N/A	37	N/A	N/A	N/A	93	46	34
\$3M & UP	0	2	1	0	1	1	1	1
Median	N/A	3,625,000	3,450,000	N/A	4,600,000	4,850,000	3,150,000	11,000,000
Days on Mkt	N/A	58	63	N/A	23	24	285	0